#### **CAC Presentation**

by Gene Dawson, Jr., P.E., President Pape-Dawson Engineers, Inc.

May 9, 2011

#### **Purpose**

Give development perspective on mitigation ratio and possible or probable effect on participation in plan

# Current approach by Developers toward Endangered Species

- Identify impacts before purchase
- Avoidance
- HCP or mitigation last resort

#### **Habitat Compliance Form**



Habit CIT PLANNING & DEV 1901 S.

For information on endangered species habitat with

Recovery Plan for Bexar County Karst Invertebrates

Management Quidelines for the Golden-cheeked W

☐ The activity subject to the application to the Cit Regional Habitat Conservation Plan. See to section ?

The activity subject to the application to the City permit or a Section 7 Biological Opinion nor partic (Complete sections 6, 7 and 8 (if applicable) below)



Figure 35-B133-1

#### Habitat Complianc CITY OF SAN ANTO PLANNING & DEVELOPMENT SERV 1901 S. Alamo, San Antonio.

8. Affidavit of Compliance (required for properties in kar

as potential habitat as set forth in Management Guidelines for t

Landscapes, Texas Parks and Wildlife Department, available of

Sworn to and subscribed to before me on



#### **Habitat Compliance Form**

CITY OF SAN ANTONIO
PLANNING & DEVELOPMENT SERVICES DEPARTMENT
1901 S. Alamo, San Antonio, TX 78204

Department available on their website.	10(a) permit, Section 7 biological opinion, Regional Habii species survey submitted to US Fish and Wildlife):
2. Applicant Contact Information: Project Name:	Affidavit of Comp
Property Owner:	Amdavic of Comp
Address:	
Agent:	Before me, the undersigned authority, on this day personally
Address:	("Affiant") who, being first duly sworn, upon his/her oath sta
Contact Person Name:	
Company:	My name is and I am
Address:	subject of this application to the City of San Antonio.
3. Property Location:	A habitat assessment/survey was not conducted.
Property address or nearest street intersection if addre	A habitat assessment/survey was conducted by a b
Acres: Ferguson map grid:	Wildlife Service, (name of individual ar
In addition to this form, please submit an aerial map a available imagery. Maps can be obtained from www.	and concluded that no species will be impacted by the activity
4. Application Type (check one):	of San Antonio and I am relying on that assessment/survey.
☐ Master Development Plan (MDP)	
□ Major Plat □ Development Plat □	Signed thisday of,
☐ Development Plat	MACHINE TO A STATE OF THE STATE
	Signature:
5. Endangered Species Act Coverage (check one):  The activity subject to the application to the City	70000 0000 01000 0100 120 120
permit or a Section 7 Biological Opinion analyzing	STATE OF TEXAS §
similar to the activity proposed in permit and located i	STATE OF TEXAS §  \$ COUNTY OF BEXAR §

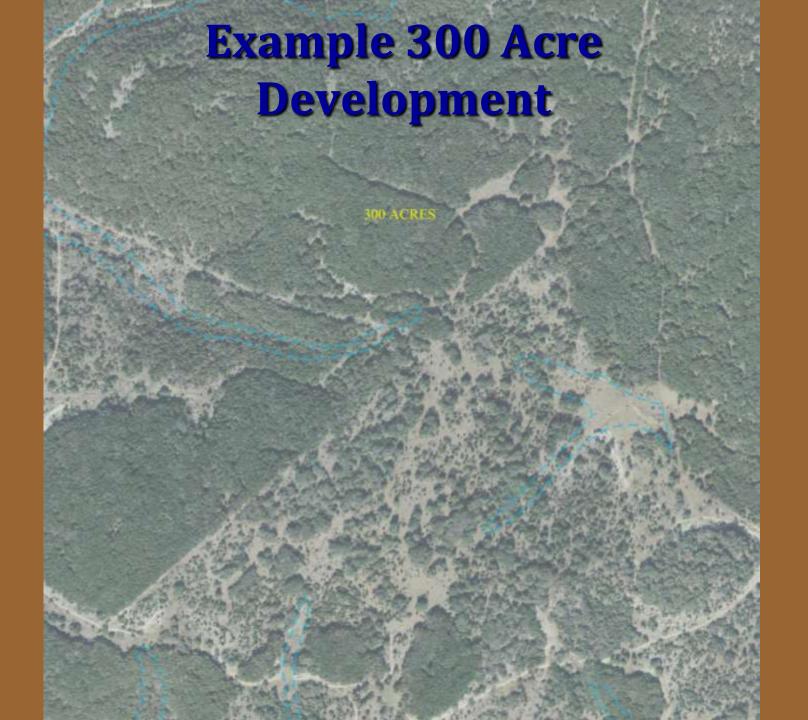
4	Description for	A reducted on Tillians		fabruk men	Acres Contact	di candina	4 4 4	'n.
	Description for	ACRESCAN FROM	out Covernor	CORPOR ONE	bay for bad	THE REPORT OF THE PARTY OF	4 <i>and 1</i>	sa:

A. Golden-sheeked Warbler Endangured Species	D	There is no requirement for coverage of this listed species because no part of the tract subject to the application to the City of San Antonio contains habitat types that may be used by Golden-checked Warblers as set forth in Monagement Chateleines for the Golden-checked Warbler in Raral Landacapes, Texas Parks and Wildlife Department, contable on their website. While this requirement applies throughout the jurisdiction of the City of San Antonio, based on the U.S. Fish & Wildlife Service Recovery Plan mays for Golden-checked Warblers, there is a rebuttable presumption that areas located inside of Loop 1604 that are within the jurisdiction of the City of San Antonio, as well as areas located to the courts of U.S. Highway 90 and east of Interstate Highway 35, do not contain habitat.
	0	The tract subject to the application to the City of San Antonio is within a presumptive liabilist area and no Endangered Species Survey has been submitted to U.S. Fish and Wildlife. (Selecting this box requires the applicant to complete the Hobital Compliance Affident to Section 8 below.)
B. Karst Invertebrate Endangered Species		There is no requirement for coverage of these listed species because no part of this tract subject to the application to the City of Sun Antonio is located within harst zone I or 2 of the areas in Beam County identified no harst zones in the USFWS 2008 Druft Beam County Karst Invertebrates Recovery Plan.
	0	The truct or portions of the truct subject to the application to the City of San Autonio is located within Karst Zone 1 or 2 as identified in the U.S. Fish & Wildlife 2008 Draft Bexar County Karst Invertebrates Recovery Plan and an Endangered Species Survey has been completed by a Biologist permitted by U.S. Fish and Wildlife and copies sent to:  U.S. Fish and Wildlife (USFWS) Ecological Services Field Office, 10711 Burnet Road, Suite 200, Austin, TX 78758
	0	The truct or portions of the truct subject to the application to the City of San Antonio is located within Karst Zone 1 or 2 as identified in the U.S. Fish & Wildlife 2008 Draft Bexar County Karst Invertebrates Recovery Plan and no Endangered Species Survey has been submitted to U.S. Fish and Wildlife. (Belecting this box requires the strainers to complete the Hubrat Compliance Affidient in Section 8 below.)

I certify that the information provided in this Habitat Compliance Form is true and accurate.

# Three types of properties impacted by **Endangered Species**

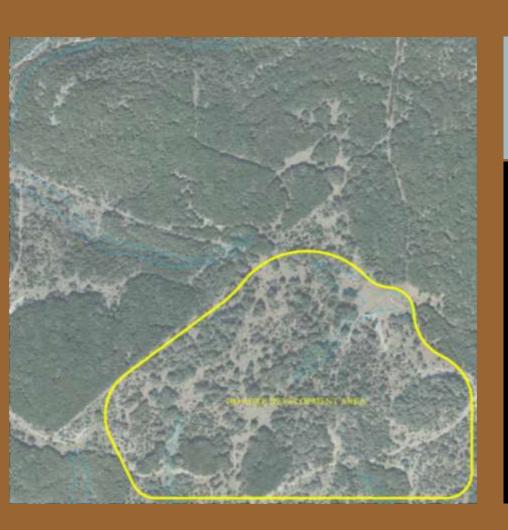
- Property owned for a generation or more.
- Property owned by a developer without knowledge of endangered species at the time of purchase.
- Property purchased for development with knowledge of endangered species with the intent to mitigate.



## Hypothetical Development Scenario

- Assumptions Residential development with a targeted home price of \$225,000
- Maximum lot price \$45,000

#### 300 Acres



# 300 acre area with 200 acre habitat & buffer 100 acres developable

100 acres @ 3 units/acre = 300 lots Purchase price - \$20,000/acre =

Cost/lot = \$20,000

Offsite - \$750,000 cost/lot = \$2,500

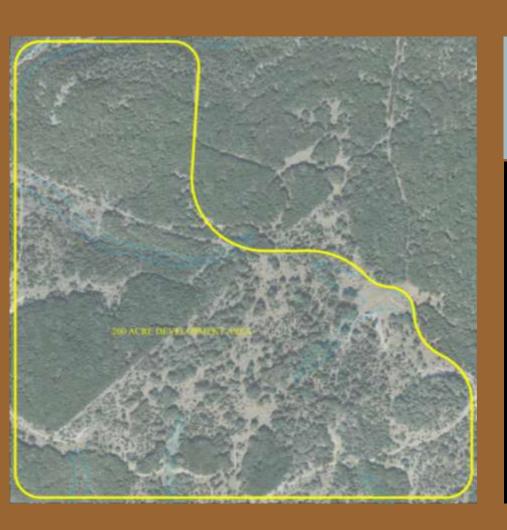
**Development cost per lot = \$25,000** 

Total development per lot = \$47,500

Total cost with profit = \$61,750

\$6,000,000

#### 200 Acres



# 200 acre area with 100 acre habitat & buffer 100 acres developable

200 acres @ 3 units/acre = 600 lots Purchase price - \$20,000/acre =

\$6,000,000

Cost/lot = \$10,000

Offsite - \$750,000 cost/lot = \$1,250

**Development cost per lot = \$25,000** 

**Total development per lot = \$36,250** 

Total cost with profit = \$47,125

## Mitigation Cost for 100 Acres at 2:1

Assuming 2:1 Mitigation Ratio and \$5,000/Acre

100 acres x 2 x \$5,000 = \$1,000,000

**Cost per lot = \$1,600** 

**Total Cost per lot = \$49,300** 

## Mitigation Cost for 100 Acres at 3:1

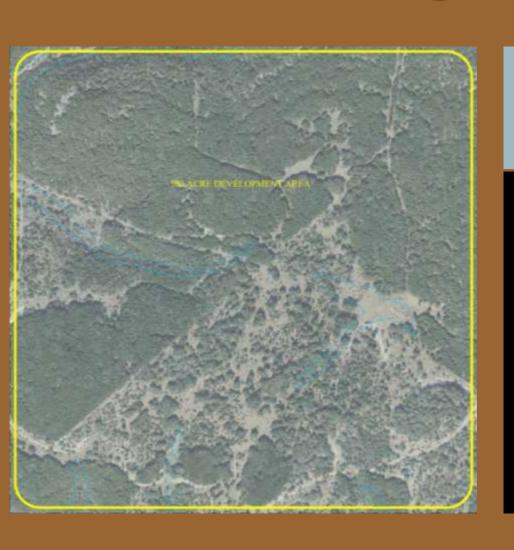
Assuming 3:1 Mitigation Ratio and \$5,000/Acre

100 acres x 3 x \$5,000 = \$1,500,000

Cost per lot = \$2,500

Total Cost per lot = \$50,375

## All Acreage Developed



300 acre area with 200 acre habitat & buffer 300 acres developable

**300** acres @ **3** units/acre = **900** lots Purchase price - \$20,000/acre = \$6,000,000

Cost/lot = \$6,666

Offsite - \$750,000 cost/lot = \$833

**Development cost per lot = \$25,000** 

**Total development per lot = \$32,499 Total cost with profit** 

= \$42,248

#### Mitigation Cost for 200 Acres

Assuming 2:1 Mitigation Ratio and \$5,000/Acre

200 acres x 2 x \$5,000 = \$2,000,000

**Cost per lot = \$2,222** 

**Total Cost per lot = \$45,137** 

### Mitigation Cost for 200 Acres

Assuming 3:1 Mitigation Ratio and \$5,000/Acre

200 acres x 3 x \$5,000 = \$3,000,000

Cost per lot = \$3,333

**Total Cost per lot = \$46,581** 

#### **60 Acre Tract**



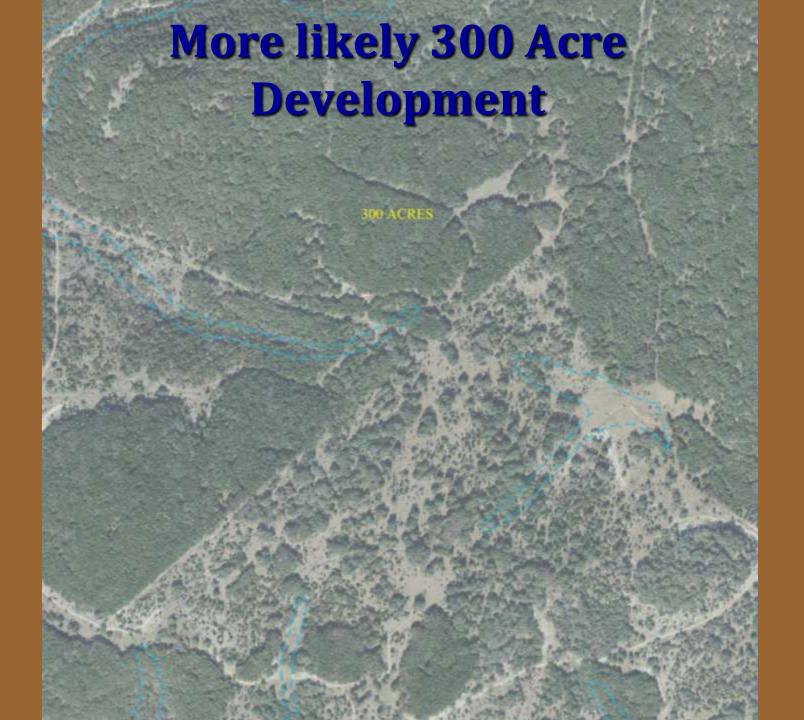
60 acre area with 30 acre habitat & buffer 30 acres developable

**73 - ½ Acre Lots** 

Assume 1 bird impacting 30 acres. Development cost per lot:

Mitigation cost per lot @ 2:1 = \$4,109 (\$300,000)

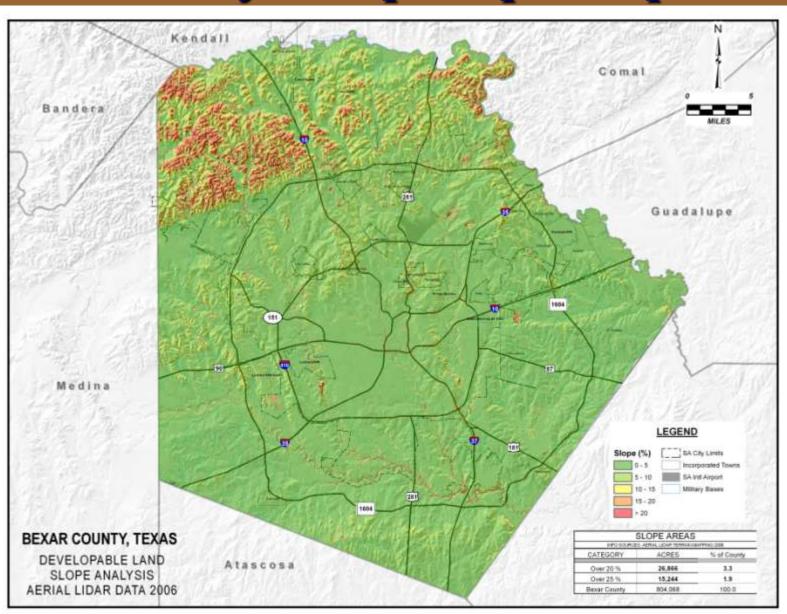
Mitigation cost per lot @ 3:1 = \$6,164 (450,000)



## **Tree Ordinance Mitigation Box**

<b>Table 523-1B</b>							
	Minimum preservation	Other requirements					
	requirements						
Total tree canopy cover	35% of total non-heritage	Tree save areas must be					
on site outside of the	tree canopy with	designated as such when the area					
regulatory floodplain	subdivision, building	is platted. Tree canopy area(s) to					
	permit or other permit after	be preserved as tree save area(s)					
	the Master Development	must include tree canopy in					
,	Plan stage or 30% of total	environmentally sensitive areas if					
,	non-heritage tree canopy	such are present on site.					
	with Master Development						
	Plan.						
i 							
Heritage trees	Heritage trees shall be						
	preserved at 100% using						
	the tree stand delineation						
	method only.						
Environmentally	80% of the total canopy	Tree save areas in					
sensitive areas within	area and 100% of the	environmentally sensitive areas					
the project boundaries	heritage trees.	shall count toward preservation					
		on the remainder of the site.					
Regulatory floodplain	80% of the total canopy	The trees or tree canopy in the					
·	area and 100% of the	floodplain may not be used to					
	heritage trees.	meet preservation requirements					
		set forth above for the					
		developable portion of the land.					
	Up to 80% of the total tree	A minimum of 20% of the					
	canopy area and up to 80%	existing pre-development tree					
Mitigation Maximum	of the heritage trees may be	canopy and 20% of the heritage					
	mitigated rather than	trees shall be preserved and may					
	preserved.	not be mitigated					

# **County Steep Slope Map**









#### **Land Plan Calculations**

- 200 acres Developable Land = 600 lots
- Purchase price \$20,000/acre = \$6,000,000
- Cost/lot = \$10,000
- Offsite \$750,000 cost/lot = \$1,250
- Development cost per lot = \$25,000
- Total Development per lot = \$36,250
- Total cost with profit = \$47,125
- Mitigation cost @ 3:1 for 20 acres impacted = \$300,000
- Cost per lot = \$500

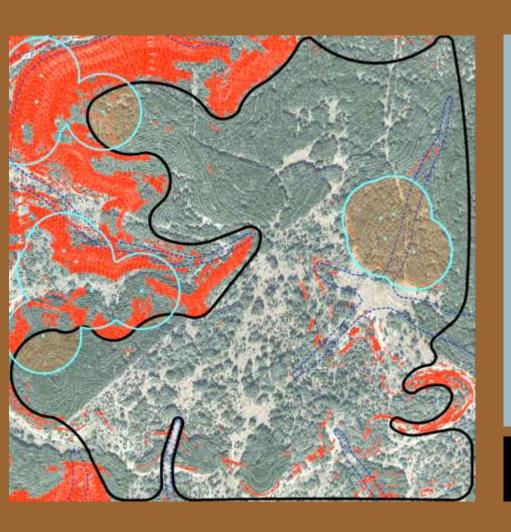
#### **Developer Initiated HCP**

- Surveys
- Legal
- Mitigation Land
- HCP Preparation
- Time Delay
- Third Party Management
- Management Funding
- Certainty

#### **Developer Initiated HCP**

- Surveys \$30,000
- Legal \$225,000
- Mitigation Land \$3,500 Acre/Outside Bexar County
- HCP Preparation \$50,000 to \$100,000
- Time Delay 2 to 3 Years
- Third Party Management Find or Create
- Management Funding \$40,000 \$700,000
- Certainty Priceless

# Cost Analysis of Developer Initiated HCP



Survey: \$30,000

Legal: \$100,000

**Mitigation Land:** 

20 Acres Mitigation @ 3:1 =

60 Acres @ \$3,500/Acre =

\$210,000

HCP Preparation: \$75,000

**Management Funding:** \$30,000

TOTAL COST: \$445,000

Proposed RHCP: \$300,000

#### **Conclusion**

- Current regulatory environment has heightened awareness of bird habitat.
- Most developers perform bird surveys prior to purchase.
- Habitat impact calculated into value of underlying land.
- Potential mitigation participants did not discount land purchase for habitat and need to develop habitat to get a return on investment.

### Conclusion (cont.)

- Actual land constraints and development code prevents the development of some habitat areas reducing potential for participation.
- Main impact of mitigation ratios is the upfront cost to participate, not the per lot cost. Therefore, developers will phase their participation.
- Mitigation ratios and mitigation cost in the proposed RHCP are consistent if not lower than individual HCP's and provide certainty to the process